CONTRACTING AUTHORITY'S CLARIFICATION

Contract title: **Procurement of Water mobility means and Land mobility means for project** "Safer climate within the Romanian-Serbian border Area - SAFE", Belgrade, Republic of Serbia

Publication Ref: RORS00004 - TD04/2

No.	Question / Answer
1. Q:	LOT 1 and 2: In your selection criteria for LOT 1 regarding Technical capacity – " 3) Technical capacity (based on items 5 and 6 of the request to participate form for service contracts and on items 5 and 6 of the tender form for supply contracts). The reference period which will be taken into account will be the last three years from submission deadline. □ The tenderer has delivered supplies under at least one contract with a budget of at least that of its financial offer in fields similar to this procurement, which was implemented at any moment during the reference period: last three years." We have few questions regarding up mention capacity: 1) Is this prove need to be job which did thru public tender procedure or it can also be job where customers was natural (private users) or legal person and companies who we sold products (boats
1. A:	and engines)? The selection criteria for Technical capacity refers to <u>any contract</u> (regardless of the legal status/category of the buyer) concerning the delivery of supplies in similar fields with a budget of at least that of the financial offer of the candidate in the last three years.
2. Q:	LOT 1- Water mobility means – Boat: 2) Is it for you acceptable to provide invoice for boat and engine if this job is done with some international embassy outside the tender procedure?
2. A:	Please refer to Answer No. 1: any invoice and/or contract is acceptable regardless of the source of funding.
3. Q:	LOT 1 - Water mobility means – Boat: 3) In last three years in Serbia it was not launched or implemented such a public tender where are the subject of procurement was boats and engines with such a big financial value. So based on mention reason it is not possible to provide documentation and public tender prove of implementation of similar tender for this products (boats and outboard engines) in such a big values and because they did not happen , launched and was available for participating. Based on this we would like kindly ask you to remove this technical capacity from documentation (which we listed above) or to approve tenderer to prove their financial capacity thru accepting invoices and jobs (for goods who are similar to this procurement - boats and outboard engines) in asked values which is done with natural (private) or legal person and companies but not in tender procedure?

3. A:	Please refer to answer No. 1: The selection criteria for Technical capacity refers to <u>any contract</u> (regardless of the legal status/category of the buyer) concerning the delivery of supplies in similar fields with a budget of at least that of the financial offer of the candidate in the last three years.
4. Q:	LOT 1 and 2: 4) Is it acceptable that consortium members be from two different countries?
4. A:	Yes, consortium members may originate from any country.
5. Q:	LOT 1 and 2: 5) Do all consortium members need to sign and stamp original and copies of documentation or this can be done just by leader?
5. A:	 As stated in the <i>Instructions for tenderers, Part 3, Documentation</i>, the following annexes must be signed for EACH LOT by all legal entities identified under point 1 of Annex D. Tender form for a Supply Contract, i.e. all members (Leader and the members) of the consortium: Annex 1 "Declaration on honour on exclusion criteria and selection criteria", The tenderer's declaration, point 7, of Tender form for a supply contract.
б. Q:	LOT 1 and 2: 6) Do all consortium members need to sign and stamp listed document or it is enough just that leader do it " ANNEX II + III: TECHNICAL SPECIFICATIONS + TECHNICAL OFFER" ?
6. A:	ANNEX II + III: TECHNICAL SPECIFICATIONS + TECHNICAL OFFER must be signed and stamped by the authorized signatory of the joint venture/consortium as defined in the consortium agreement.
7. Q:	LOT 1 and 2: 7) Do all consortium members need to sign and stamp listed document or it is enough just that leader do it " ANNEX IV : Budget breakdown (Model financial offer)"
7. A:	ANNEX IV: Budget breakdown (Model financial offer) must be signed and stamped by the authorized signatory of the joint venture/consortium as defined in the consortium agreement.
8. Q:	LOT 1 and 2: 8) Is it necessary to submit bank guarantees from all members of the consortium or only one bank guarantee from the leader?
8. A:	

	One bank guarantee is obligatory to be submitted per LOT on behalf of the consortium by the leader (in case the tenderer is a consortium) signed by the relevant financial institution.
9. Q:	LOT 1 and 2: 9) In document "D. TENDER FORM FOR A SUPPLY CONTRACT" if tenderer submits the offer independently do he need to fill in point number 7 and bellow from page 7 and so on until end of document or need to delete if if this part is just predicted to fill in if the offer is submitted in a consortium?
9. A:	Point 7 of Tenderer's Declaration is obligatory to be filled and signed by each legal entity identified under point 1 of the of "Annex D. Tender form for a Supply Contract". IF the tender is submitted by an independent candidate, the sections designated for consortium members (pages 9 and 10 of the original/unfilled template) should be left empty.
10. Q:	LOT 1 and 2: 10) In document "D. TENDER FORM FOR A SUPPLY CONTRACT" – page 7, "As part of their tender, each legal entity identified under point 1 of this form, including every consortium member, as well as each capacity-providing entity and each subcontractor, must submit a signed declaration using this format, together with the declaration on honour on exclusion and selection criteria (Annex 1) (insert Form a.14a)." Where is need to insert form a.14a, in page 7 after "(instert form a.14a)" or at the end of document as annex? Does this part also apply to independent offeror or only to the consortium?
10. A:	Form A.14a Declaration of Honour (provided in the tender documentation as an annex) must be signed and submitted <u>by each legal entity identified under point 1 of the of Annex D. Tender form for a Supply Contract for EACH LOT</u> . Regardless if the tender is submitted independently or in a consortium, ALL legal entities must provide signed and stamped Forms A.14a Declaration of Honour. Form A.14a may be inserted after Annex D. Tender form for a Supply Contract.
11 Q:	LOT 2 - Land mobility means – Vehicles: The technical specification requires that the seats should provide: Ergonomic design, adjustable seat height for the driver and passenger. Would it be acceptable if only the driver's seat was height adjustable?
11 A:	Yes, it is also acceptable for only the driver's seat to be height adjustable.
12 Q:	LOT 2- Land mobility means – Vehicles: The technical specification requires an engine displacement of at least 1200cc - maximum 2000cc. Would an engine with a displacement of 1199cc be acceptable to you?
12 A:	Yes, it is acceptable for the engine to be 1,199 cubic centimeters, as the aforementioned engine is commercially sold under the 1.2 designation.

13 Q:	LOT 2 - Land mobility means – Vehicles: The technical specification requires an additional set of tires. Is an additional set of steel wheels also required?
13 A:	The request is only for the delivery of additional set of tires, steel rims are not required but would be welcome.
14 Q:	LOT 2- Land mobility means – Vehicles: The technical specification requires that the mirrors be in the color of the vehicle. Would it be acceptable for the exterior mirrors to be in the color of copper ? This is a new design from the manufacturer.
14 A:	Yes, it is acceptable for the exterior mirrors to be copper in color.
15 Q:	LOT 2- Land mobility means – Vehicles: The technical specification requires electrically adjustable, heated and foldable exterior mirrors with automatic dimming. Would it be acceptable without automatic dimming?
15 A:	Yes, it is acceptable for exterior mirrors to be without automatic dimming.
16 Q:	LOT 2 - Land mobility means – Vehicles: The technical specification requires an interior mirror with automatic dimming. Would it be acceptable with manual dimming?
16 A:	Yes, the interior rearview mirror may also be manually dimmed.
17 Q:	LOT 1 and 2: VAT Exemption & Pricing: Given that EU-funded projects exceeding EUR 5.000.000.00 may be eligible for VAT exemption and the project value is EUR 13.799.413,65, does this project qualify for VAT exemption?
17 A:	Yes, the project is eligible for VAT exemption.
18 Q:	LOT 1 and 2: VAT Exemption & Pricing: Could you confirm whether this exemption applies to each lot individually or to the total project value?
18 A:	VAT exemption applies per lot/relevant contract.
19 Q:	LOT 1 and 2: VAT Exemption & Pricing:

	Should the financial offer be submitted with VAT included by default, or should it be presented excluding VAT, assuming exemption might apply?
19 A:	Financial offer should be submitted excluding VAT as VAT exemption applies.
20 Q:	LOT 1 and 2: Requirements for proving capacity: In accordance with the requirements for proving technical capacity, which state that the tenderer must demonstrate delivery under at least one contract with a budget at least equal to the financial offer and implemented within the last three years, we kindly ask you to confirm whether a client certificate would be considered as an acceptable proof? This certificate would clearly indicate the contract value, implementation deadlines, and the validity period of the contract for satisfactory performance.
20 A:	Yes, a validated client's certificate with relevant details on the contract value, implementation and validity period will be accepted as proof for technical capacity.
21 Q:	LOT 1 and 2: Requirements for proving capacity: Certain contracts contain confidentiality and data protection clauses, the submission of the full contract may be restricted. Taking this into account, we kindly ask you to confirm whether the mentioned client certificate is an appropriate and sufficient proof of meeting this criterion.
21 A:	Please refer to answer No. 20: Yes, a validated client's certificate with relevant details on the contract value, implementation and validity period will be accepted as proof for technical capacity.
22 Q	LOT 1 and 2: Requirements for proving capacity: Certain contracts were carried out under a strictly confidential contract and that contractual obligations do not allow for the submission of a copy of the contract, we kindly ask you to confirm whether technical capacity can be demonstrated through a client certificate, or other relevant evidence that does not compromise data confidentiality?
22 A:	Yes, a validated client's certificate or other relevant evidence with relevant details on the contract value, implementation and validity period will be accepted as proof for technical capacity.
23 Q:	LOT 1 - Water mobility means – Boat: The technical specifications mention a maximum draft of 0.6m. Could you confirm whether the maximum draft requirement refers to the keel or the props?
23 A:	The draft depth is measured from the lowered engine boot (propeller) and not from the keel.
24 Q:	LOT 1 - Water mobility means – Boat: Could you specify the required functionalities of the RIS?

	Does RIS need to include: AIS (Automatic Identification System) infrastructure? Traffic monitoring? Notices to Skippers function? Inland ECDIS charts?
24 A:	 RIS should have all the required functions, just as described: - AIS -Automatic Identification System) infrastructure, - Traffic monitoring, - Notices to Skippers function, - Inland ECDIS charts, and if possible, the charts should have support for the Republic of Serbia.
25 Q:	LOT 1 - Water mobility means – Boat: Is there a preference for a specific engine manufacturer, or can any engine meeting the required specifications be used?
25 A:	Any engine with the required specifications will be acceptable, but it must have a network of sales of spare parts and services, as well as support services on the territory of the Republic of Serbia.
26 Q:	LOT 1 - Water mobility means – Boat: Should the VHF communication system (Radio stations with working maritime channels) be ATIS- capable (Automatic Transmitter Identification System) for inland waterway use?
26 A:	Yes, the VHF communication system must have everything included and set as described: Radio stations with working maritime channels, be ATIS-capable (Automatic Transmitter Identification System) for inland waterway use.
27 Q:	LOT 1 - Water mobility means – Boat: The technical specifications mention an electric anchor windlass. Since anchoring is rare on rivers, can you confirm whether this feature is mandatory?
27 A:	An electric anchor windlass is mandatory.
28 Q:	LOT 1 - Water mobility means – Boat: The specifications mention non-slip mats (depending on the boat model), but these can deteriorate quickly and are difficult to maintain. Would GRP non-skid flooring be an acceptable alternative for durability and easier maintenance?
28 A:	Yes, a GRP non-skid flooring may also be an acceptable alternative.

29	LOT 1 - Water mobility means – Boat:
Q:	Does the boat require a stabilization or ride control system, or is this an optional feature?
29 A:	A stabilization or ride control system is an optional feature, not a requirement.
30	LOT 2 – Land mobility means – Vehicle:
Q:	Should the front passenger seat be height-adjustable?
30 A:	It is also acceptable for only the driver's seat to be height adjustable.
31	LOT 2 - Land mobility means – Vehicle:
Q:	Should the interior rearview mirror have auto-dimming capabilities?
31 A:	The interior rearview would be preferred with automatic dimming, but interior rearview mirror may also be manually dimmed.
32	LOT 2 - Land mobility means – Vehicle
Q:	Must the rear seat configuration include three seats, or is a two-seat configuration acceptable?
32 A:	As dividing the rear seat backrest into $1/2$ or $1/3$ for folding options has no impact on the functionality of the vehicle, both options are acceptable.