**SUPPLY CONTRACT NOTICE**

**Supply of 5 trailers for Banat Honey Route  
Timis County, Romania**

**Please note that the awarding of the contract is subject to the prior conclusion of a financing agreement under the Interreg IPA Romania–Serbia Programme, which does not modify the elements of the procurement procedure.**

**If this condition is not met, the contracting authority will abandon the procurement or cancel the award procedure without the tenderers being entitled to claim any compensation.**

**1. Reference**

RORS00240/ACATCB/TD6

**2. Procedure**

Competitive Negotiated procedure for supplies

**3. Programme title**

Interreg IPA Romania–Serbia Programme

**4. Financing**

Interreg IPA Romania–Serbia Programme, Financing Agreement

**5. Contracting authority**

Association of Beekeepers from Romania – Timis Branch

(Asociația Crescătorilor de Albine Timis -ACA TM)

P-ta Gen.Virgil Economu no.1, locatie "Casa Mierii Bănățene",

Timisoara, Timis County, Romania

**CONTRACT SPECIFICATION**

**6. Nature of contract**

Unit-price

**7. Contract description**

The project addresses the development of tourism in the cross-border Banat region, covering South Banat District in Serbia and Timiș and Caraș-Severin Counties in Romania, an area with shared challenges and strong potential for eco- and health tourism. Although Banat offers rich natural resources and favorable conditions for beekeeping, tourism—particularly ecotourism and health tourism—remains underdeveloped and poorly promoted digitally. The project aims to create a new joint tourist offer by developing the Banat Honey Route, equipping beekeepers with multifunctional apitherapy units, strengthening capacities through training and product analysis, and promoting the route via a dedicated digital platform. This innovative approach introduces apitherapy-based tourism as a new, cross-border solution that enhances regional attractiveness, supports sustainable development, and improves visitors’ health and well-being.

The Association of Beekeepers from Romania – Caraș-Severin County Branch brings together beekeepers from Caraș-Severin County, Romania, with the aim of promoting beekeeping, supporting professional development, raising public awareness, and representing the interests of its members.

The project focuses on the development of the Banat Honey Route, an initiative designed to promote eco-tourism and health tourism in the cross-border region. The core concept of the route is to involve local beekeepers as key actors by equipping them with Banat Honey Route–branded multifunctional units, fitted with beehives and spaces for the presentation of bee products, as well as facilities for providing apitherapy services. These services may include inhalation therapy, bee venom therapy, and the use of propolis and other bee-derived health products.

Beekeepers who are members of the Association of Beekeepers from Romania – Caraș-Severin County Branch will play an essential role in the implementation of the Banat Honey Route. Through their participation, visitors will be able to access apiaries located in Caraș-Severin County, where they can experience apitherapy services supported by the project. This approach is expected to significantly enhance the touristic offer of the region by combining nature-based experiences with health-oriented services.

The beekeepers involved have extensive experience in the production of honey, royal jelly, propolis, wax, and bee bread, all of which are closely linked to apitherapy practices. This expertise will be actively used to promote sustainable health tourism and eco-tourism.

Furthermore, the project capitalizes on the natural diversity of the region. Caraș-Severin County is characterized by extensive forest areas, which support a wide variety of plant species and result in distinctive types and compositions of bee products.

From a tourism perspective, the opportunity to visit areas with diverse landscapes and natural environments represents a clear added value for visitors and contributes to the overall attractiveness of the Banat Honey Route.

The project requires the purchase of a cargo van and multifunctional Banat Honey Trailers to support the implementation of the Banat Honey Route. The cargo van will ensure logistics and transport, while the trailers will be used for apitherapy services and the promotion of eco- and health tourism.

In the preparation of this dossier, we will refer to procurement of five (5) trailers for apitherapy services.

**8. Number and titles of lots**

One lot only

**9.**

**CONDITIONS OF PARTICIPATION**

**10. Legal basis, eligibility and rules of origin**

The legal basis of this procedure is Regulation (EU) No 2021/1529 establishing the Instrument for Pre-accession Assistance (IPA III).

Participation in this contract award procedure is open to all natural persons who are nationals of and legal persons which are effectively established in a Member State of the European Union or in an eligible country or territory as defined under Article 11 of Regulation (EU) No 2021/1529.

Participation is also open to international organisations.

**11. Number of tenders**

No more than one tender may be submitted by a natural or legal person, either individually or as part of a consortium.

**12. Grounds for exclusion**

Tenderers must submit a signed declaration on honour confirming that they are not in any of the exclusion situations listed in Section 2.6.10.1 of the Practical Guide (ePRAG 2021.1)..

**13. Sub-contracting**

Subcontracting is allowed.

**PROVISIONAL TIMETABLE**

**14. Provisional commencement date of the contract**

01.02.2026

**15. Implementation period of the tasks**

Maximum 8 weeks from the date of contract signature

**SELECTION AND AWARD CRITERIA**

**16. Selection criteria**

Capacity-providing entities

An economic operator (i.e. candidate or tenderer) may, where appropriate and for a particular contract, rely on the capacities of other entities, regardless of the legal nature of the links it has with them. If the economic operator relies on other entities, it must in that case prove to the contracting authority that it will have at its disposal the resources necessary for the performance of the contract by producing a commitment by those entities to place those resources at its disposal. Such entities, for instance the parent company of the economic operator, must respect the same rules of eligibility and notably that of nationality as the economic operator relying on them and must comply with the selection criteria for which the economic operator relies on them. **Furthermore, the data for this third entity for the relevant selection criterion should be included in a separate document**. Proof of the capacity will also have to be provided when requested by the contracting authority.

With regard to technical and professional criteria, an economic operator may only rely on the capacities of other entities where the latter will perform the tasks for which these capacities are required.

With regard to economic and financial criteria, the entities upon whose capacity the economic operator relies, become jointly and severally liable for the performance of the contract.

The following selection criteria will be applied to the tenderers. In the case of tenders submitted by a consortium, these selection criteria will be applied to the consortium as a whole if not specified otherwise. The selection criteria will not be applied to natural persons and single-member companies when they are sub-contractors.

1. **Economic and financial capacity of the tenderer (**based on item 3 of the tender form). In case of tenderer being a public body, equivalent information should be provided. The reference period which will be taken into account will be the last three financial years for which accounts have been closed.

* the average annual turnover of the tenderer must exceed the annualised maximum budget of the contract contract;

**2)** **Professional capacity of the tenderer (**based on items 4 of the tender form).

The reference period which will be taken into account will be the last three years preceding the submission deadline.

* has a professional certificate appropriate to this contract, such as manufacturing or deliver such supplies;

**3) Technical capacity of tenderer** (based on items 5 and 6 of the tender form). The reference period which will be taken into account will be the last 3 years preceding the submission deadline.

* the tenderer has delivered supplies under at least 1-3 contracts with a cumulated budget of at least that of this contract in same field which in the last 3 years.

This means that the contract the tenderer refers to could have been started at any time during the indicated period but it does not necessarily have to be completed during that period, nor implemented during the entire period. Tenderers are allowed to refer either to supply contracts completed within the reference period (although started earlier) or to supply contracts not yet completed. Only the portion satisfactorily completed during the reference period will be taken into consideration. This portion will have to be supported by documentary evidence (statement or certificate from the entity which awarded the contract, proof of payment) also detailing its value. If a tenderer has implemented the supply contract in a consortium, the percentage that the tenderer has successfully completed must be clear from the documentary evidence, together with a description of the nature of the supplies provided if the selection criteria relating to the pertinence of the experience have been used.

Previous experience which would have led to breach of contract and termination by a contracting authority shall not be used as reference. This is also applicable concerning the previous experience of experts required under a fee-based service contract.

**17. Award criteria**

Price

**TENDERING**

**18. Deadline for submission of tenders**

The deadline for submission of tenders is 23.01.2026, local hour 16:00.

**19. Tender format and details to be provided**

**Tenders must be submitted using the standard tender form.**

The tender must be accompanied by a declaration on honour on exclusion and selection criteria using the template available from the following Internet address:

<https://wikis.ec.europa.eu/display/ExactExternalWiki/Annexes#Annexes-AnnexesA(Ch.2):General>

Any additional documentation (brochure, letter, etc.) sent with a tender will not be taken into consideration.

**20. How tenders may be submitted**

Tenders must be submitted in English exclusively to the contracting authority, using the means specified in point 10 of the instructions to tenderers.

**Tenders submitted by any other means will not be considered.**

By submitting a tender tenderers accept to receive notification of the outcome of the procedure by electronic means.

**21. Alteration or withdrawal of tenders**

Tenderers may alter or withdraw their tenders by written notification prior to the deadline for submission of tenders. No tender may be altered after this deadline.

Any such notification of alteration or withdrawal shall be prepared and submitted in accordance with point 15 of the instructions to tenderers.

**22. Operational language**

All written communications for this tender procedure and contract must be in English.

**23. Additional information**

Financial data must be expressed in EUR.

Currency conversions, where applicable, shall be made using the InforEuro exchange rate ( http://ec.europa.eu/budget/graphs/inforeuro.html ) applicable from launch of procurement procedure.